

INDUSTRY NEWS UPDATES | MEMBER BENEFITS | UPCOMING EVENTS | AND MORE

MARCH 2024

connection

WWW.CEMASSOCIATION.CA

MESSAGE FROM THE PRESIDENT

JENNIFER STEWART

GOVERNMENT POLICY AND INDUSTRY UPDATES

ADVOCACY CORNER

SECTOR NEWS UPDATES

FULL MEMBERS



ASSOCIATE MEMBERS



CONNECTION CONTENTS

- 4** | MESSAGE FROM THE PRESIDENT
- 5** | STAYING CONNECTED
- 6** | GOVERNMENT POLICY UPDATES
- 10** | ADVOCACY CORNER
- 12** | NEWS UPDATES
- 16** | THANKS TO OUR MEMBERS

MISSION

CEMA's mission is to support and elevate Canada's small and medium-sized energy marketers, who are responsible for nearly 100,000 direct and indirect jobs across the country and are deeply committed to ensuring that innovative energy products, including low-carbon transportation solutions, are readily available to Canadian consumers.

CEMA ensures the voices of its membership are heard at all three levels of government in a fair, consistent and advocacy-first manner – members who include progressive leaders responsible for the distribution of diverse products like gasoline, diesel, heating oil, propane and aviation fuel, as well as low-carbon transportation energy solutions including renewable fuels and electric vehicle charging stations across a vast geography, to diverse industries, and to millions of Canadian consumers.

MESSAGE FROM THE PRESIDENT



JENNIFER STEWART | PRESIDENT & CEO

Dear Members,

Winter appears to be finally behind us, and we are just two weeks away from the 2023 Canadian Energy Marketing Conference in Montreal. In addition to our keynote speaker, the Honourable Peter MacKay, we have a roster of incredible speakers including:

- **Chantal Hébert**, National Affairs Writer for the Toronto Star and weekly participant on CBC's At Issue Panel
- **Bob Espey**, President and CEO, Parkland Corporation
- **Bob Larocque**, President and CEO, Canadian Fuels Association
- **John Eichberger**, Executive Director, Transportation Energy Institute
- **Ihor Korbabicz**, President, Abacus Data
- **Andrea Kent**, Vice President, Industry and Government Affairs, Greenfield Global
- **Kristy Moore**, expert consultant on motor fuel quality, regulatory, safety, and environmental aspects

There will also be breakout sessions and pre- and post-conference seminars during the conference. Speakers for these activities include:

- **John Morris**, Senior Director, Product Innovation, Dover Fueling Solutions
- **Anthony Calvillo**, CFL Legend
- National Energy Equipment Inc.

Registration is closing soon – please **get your tickets** right away so you don't miss out.

I look forward to seeing everyone in Montreal.

All the best,

Jennifer Stewart

President and CEO

Canadian Energy Marketers Association

STAYING CONNECTED

CEMA CONNECTION
2024 EVENTS, PODCASTS, WEBINARS

PODCAST: ROAD CHATS CATCH UP ON THIS SEASON'S OFFERINGS

We'll be back next month with another new podcast for your listening pleasure. Now's a great time to catch up on the five episodes in our special "Net Zero, Net Possible" series, featuring the following insightful guests:

- Chris Vervaeet, Executive Director, Canadian Oilseed Processors Association
- Dean Roberts, Vice Chair, SaskCanola
- Michael Wolinetz, Partner, Navius Research
- Jeff Passmore, Founder and CEO, Passmore Group Inc.
- Ian Thomson, President, Advanced Biofuels Canada

Listen [here](#).

2024 CANADIAN ENERGY MARKETING CONFERENCE APRIL 8-10

MID-RATE PRICING IN EFFECT UNTIL MARCH 31

The 2024 Canadian Energy Marketing Conference is just over a week away. If you haven't already registered, make sure you don't miss out on the chance to network with fellow Members from across Canada, hear from some insightful and thought-provoking speakers, and ensure you're caught up on the latest developments in the industry. For more conference information or to register, visit <https://www.eventcreate.com/e/canadian-energy-marketing-conference>

CEMA ON SOCIAL MEDIA

Follow CEMA on [LinkedIn](#) and [Twitter](#) for the latest in energy policy, thought leadership, and content and event updates from membership and stakeholders.



GOVERNMENT POLICY AND INDUSTRY HIGHLIGHTS

This update serves as a recap and reference point for our Members regarding the latest policy impacts on the energy market as well as industry trends. We will continue to monitor and communicate any policy changes directly to Members as they happen.

NATIONAL POLICY & RESEARCH UPDATES

Liberals survive non-confidence vote on carbon tax with Bloc, NDP backing

The Liberal government **survived a non-confidence motion** on the carbon tax March 21 with the backing of the Bloc Québécois and NDP. Earlier in the day, Conservative Leader Pierre Poilievre urged MPs to back his motion to topple the government

over its planned increase to the carbon tax. If Poilievre's motion had carried and a majority of MPs had voted no confidence in the government, this Parliament would have been dissolved and the country would be heading into an election.

Trudeau calls out 'short-term thinker' politicians as some premiers urge him to drop carbon price hike

As a growing number of premiers urge the federal government to scrap an upcoming increase to the federal carbon tax, Prime Minister Justin Trudeau **pushed back** on what he called "short-term thinker" politicians and defended his government's deeply divisive policy. "My job is not to be popular, although it helps," Trudeau said with a smile during a news conference in Calgary March 13. "My job is to do the right things for Canada now, and do the right things for Canadians a generation from now."

Natural resources minister defends carbon tax as provinces pile on

Natural Resources Minister Jonathan Wilkinson says provincial premiers who are calling on the government to scrap a planned increase on the carbon tax have their facts wrong. In an interview that aired March 17 on Rosemary Barton Live, **Wilkinson defended** the federal government's landmark climate policy against a growing chorus of provincial leaders who hope to either delay or ditch altogether the impending April 1 increase. "Based

on the facts, the seven premiers are just wrong,” Wilkinson told guest host David Common.

Oil shippers demand explanation from Trans Mountain for pipeline cost overruns

A group of oil shippers is **asking the Canada Energy Regulator** to compel the company behind the Trans Mountain pipeline expansion to provide them with a full and detailed breakdown of the project’s escalating construction costs. The shippers — which include Canadian Natural Resources Ltd., Suncor Energy Inc., Cenovus Energy Inc., PetroChina Canada Ltd., and Marathon Petroleum Canada — are seeking an order from the regulator requiring Trans Mountain Corp. to provide more information about why the project’s costs have ballooned to more than \$30 billion from a 2017 estimate of \$7.4 billion.

PROVINCIAL & TERRITORIAL POLICY TRENDS

WESTERN REGION

Pathways Alliance to apply for regulatory approval of \$16.5-billion carbon capture project

The Pathways Alliance consortium of oil sands companies confirmed it would submit an application the week of March 18 to the Alberta Energy Regulator for approval of its proposed massive \$16.5-billion **carbon capture pipeline project**. The move comes nearly three years after Canada’s largest oil sands companies announced they would band together in a joint effort to reduce greenhouse gas emissions from oil sands production.

First Nation taken aback as biofuel plant loses federal backing

A First Nation in British Columbia whose biofuel project has sparked controversy says it was caught off guard by a **federal department’s decision** to pull its support for the proposal. On February 29, the federal Ministry of Energy and Natural Resources announced it withdrew its backing worth millions for the proposed renewable natural gas plant in B.C.’s Lower Mainland, which some local residents have

opposed over potential long-term effects on local air quality and ecosystems.

City cancels hydrogen fuelling station for Edmonton buses and private vehicles

The City of Edmonton has **cancelled plans** to build a hydrogen fuelling station that would have been used for city buses and private vehicles, at least for now. Announced with enthusiasm in April 2023, the city March 12 closed the public request for proposals for a facility inside the Edmonton Transit Service’s bus garage. Arjan Sharma, branch manager for Edmonton’s fleet and facility services, said the bid was “paused” because the demand expected for hydrogen in the short term has changed.

Smith says Alberta will double oil and gas production by 2050, and still meet net zero

Alberta Premier Danielle Smith **told an energy conference** in Houston that her government will double oil and gas production and be carbon neutral by 2050. “We can and we will!” tweeted Smith on March 19. “And that’s the message I just delivered to our American friends and investors at CERA (Cambridge Energy Research Associates) in Houston just moments ago.”

PRAIRIE REGION

Manitoba premier says he’s considering extending tax holiday on fuel

Manitoba Premier Wab Kinew **said March 19** he is considering extending his government’s fuel-tax holiday, which is set to expire at the end of June. The NDP government fulfilled a campaign promise when it suspended, for six months, the 14-cent-a-litre provincial fuel tax on January 1. The move was aimed at helping people deal with inflation. The government left the door open to a possible extension at the time, and Kinew said he is considering it, although he was not prepared to make an announcement immediately.

ONTARIO/QUEBEC REGION

Doug Ford on Ottawa’s carbon tax: ‘Don’t know what the guy is smoking up there’

At a London stop on March 19, Ontario Premier Doug Ford **came out swinging** against the federal carbon tax, which is rising April 1, in a speech to hundreds of Ontario grain farmers at the 2024 March

Classic, Eastern Canada's largest grain-focused conference. "You know all it does is gouge people," Ford told producers at the Grain Growers of Ontario conference. "I don't know what the guy is smoking up there, but [the tax] is not beneficial," he said, in an apparent reference to Prime Minister Justin Trudeau.

Ontario extending gas tax cut to end of year

Ontario is again **extending a temporary tax cut** intended to help drivers save money at gas pumps. The cut, which first went into effect in July 2022, reduces the gasoline tax by 5.7 cents per litre and the diesel fuel tax by 5.3 cents per litre. It was scheduled to expire on June 30. Premier Doug Ford said March 25 the government will keep the tax break in place until the end of the year.

Ontario extending gas tax cut to end of year

Ontario is again **extending a temporary tax cut** intended to help drivers save money at gas pumps. The cut, which first went into effect in July 2022, reduces the gasoline tax by 5.7 cents per litre and the diesel fuel tax by 5.3 cents per litre. It was scheduled to expire on June 30. Premier Doug Ford said March 25 the government will keep the tax break in place until the end of the year.

Ontario Liberals rule out carbon tax if they form government in 2026

Ontario Liberal Leader Bonnie Crombie is **ruling out a carbon tax** if her party forms government after the 2026 election, pouring cold water on a major point of criticism from Premier Doug Ford. Just months into the job, Crombie has faced a wave of attack ads from the Ontario Progressive Conservatives looking to frame her politics before she can define herself before voters. Ford has questioned Crombie's position on carbon pricing, going so far as to call her the "queen of the carbon tax."

Quebec budget: electric vehicle rebates to be phased out by 2027

Quebec's provincial government is **phasing out its Roulez Vert electric vehicle** rebates after concluding that it no longer needs it to promote the purchase of electric vehicles. The rebate, which the government first introduced in 2012, "was necessary to begin the electrification of the vehicle fleet in Quebec at a time when there were few models available,

with more limited capacity, and when the charging network was emerging," says Quebec's budget plan released March 12. At the time, EVs represented only 0.02 per cent of the vehicles on Quebec roads.

ATLANTIC REGION

Newfoundland, Labrador unveil energy collaboration for net zero

The Government of Canada and the Government of Newfoundland and Labrador have **developed a Collaboration Framework** to accelerate the province's path to net-zero emissions by 2050. This work has included collaboration with Indigenous groups as well as input from industry and other stakeholders. The Collaboration Framework outlines four opportunity areas identified by Newfoundland and Labrador and the federal government in collaboration with Indigenous partners that have the potential to contribute significantly to building or expanding Newfoundland and Labrador's competitive advantage in a low-carbon economy.

Federal government signs MOU with Germany to sell N.L., N.S. hydrogen

Canada and Germany **signed a memorandum of understanding** March 18 to establish a trade program to sell hydrogen produced in Newfoundland and Labrador, as well as Nova Scotia. "This is historic," Canada's Minister of Energy and Natural Resources Jonathan Wilkinson said. "It is a huge step forward and it is something that I think people in Newfoundland and Labrador can be enormously optimistic about in terms of the creation of jobs and prosperity." According to a press release from Natural Resources Canada, the MOU accelerates the hydrogen trade between Germany and Canada, with exports beginning as early as next year.

Trudeau says N.L. premier bowing to political pressure over carbon tax increase

Prime Minister Justin Trudeau says Newfoundland and Labrador Premier Andrew Furey's **call to delay the federal carbon tax** is a sign he is caving to political pressure. "I think Mr. Furey is continuing to bow to political pressure," Trudeau said in response to a question about the premier's stance during an event in Montreal on March 15. "I think Canadians in Newfoundland and Labrador and right across the country expect their governments to do the right

thing.” Trudeau said that means fighting climate change and spurring technological innovation.

NORTHERN REGION

Energy report says N.W.T. climate projects saved more than \$12M on diesel in 2023

The N.W.T. government is estimating that efforts to reduce greenhouse gas emissions in 2023 saved residents, communities, businesses, and the government itself more than \$12 million. The figure stems from the territory’s energy initiatives report which, along with a climate action report, outline how the N.W.T. is doing when it comes to reducing greenhouse gas emissions and responding to climate change. **Both documents were tabled** at the Legislative Assembly at the end of February. The energy initiatives report estimates an offset of 8.4 million litres of diesel in 2023.

Pillai won’t join chorus of premiers calling on Trudeau to halt carbon tax hike

Yukon Premier Ranj Pillai won’t flip-flop on issues of the day or fold like he indicated other jurisdictions have when it comes to the federally imposed carbon tax, which is set to go up by \$15 from \$65 to \$80 per tonne of carbon emitted on April 1. Pillai indicated he is willing to **make carbon pricing an election issue**. “This is the commitment I will make to Yukoners: I will stand up for our future generations. I will stand up on the right thing to do,” Pillai told the legislature at the end of two rounds of questions on the matter March 13.

GLOBAL RESEARCH TRENDS

Molecular simulations of ammonia mixtures support search for renewable fuels

Ammonia is stable and safe to handle, is combustible, and contains the largest fraction of hydrogen of any molecule except for pure hydrogen itself. These factors promise to make it a feasible alternative to the carbon-based energy carriers that are driving climate change. **Research has begun** to explore how ammonia could be used to directly power engines, gas turbines, and hydrogen fuel cells, for example. It is also believed that ammonia could be used to store energy for times when other renewables like wind and solar power cannot meet demand.

Brazilian scientists obtain a material that could be useful for hydrogen production

In **an article published in the journal *Electrochimica Acta***, scientists at the Center for Development of Functional Materials, a Research, Innovation, and Dissemination Center hosted at the Federal University of São Carlos in Brazil, describe the synthesis of a nickel phosphide electrode that showed high efficiency in hydrogen evolution reaction electrocatalysis. This type of reaction, which is still costly, breaks down water molecules to release hydrogen ions in a process known as hydrolysis. You can read the entire article **here**.

Producing hydrogen energy: new method is safer, simpler, and more efficient

Scientists in Sweden have **developed an innovative method** for generating hydrogen energy with enhanced efficiency. This process separates water into oxygen and hydrogen, eliminating the possibility of the gases mixing with the risk of explosions, says researcher Esteban Toledo, a Ph.D. student at KTH Royal Institute of Technology in Stockholm, who co-authored the paper published March 11 in *Science Advances* along with Joydeep Dutta, professor of applied physics at KTH. It also eliminates the need for rare earth metals. You can read the full paper **here**.

Global screening project to identify natural hydrogen hotspots

Technology and Earth science specialist CGG has launched a **worldwide natural hydrogen screening** project that aims to identify and ‘high-grade’ areas for natural hydrogen exploration. The company will harness its extensive library of subsurface data and latest technological advances for the project, which aims to help develop new solutions to address complex challenges presented by the energy transition.

ADVOCACY CORNER

Featured in the newsletter on a monthly basis, Advocacy Corner provides insight into federal and provincial political activity of importance to our Members. Read on to find out what decisions are being made, what's on the horizon, and what it all means for our sector.

Carbon Tax Redux Cont'd...

With April 1 – and the increase to the carbon tax – fast approaching, the government set out on an aggressive push to educate Canadians on the Canada Carbon Rebate that will hit individuals' bank statements next month and combat the messaging of provincial and territorial leaders who have called on the government to scrap the carbon tax.

Key ministers were tasked with conducting media interviews, and Liberal party accounts came alive in their attacks on the Conservatives for their lack of a climate plan. The Minister of Environment did his part by launching a media campaign regarding the benefits of pollution pricing, how it reduces emissions, and how the rebate ensures it is cost-neutral to consumers in the eight provinces and territories where the federal backstop applies. The Minister of Energy and Natural Resources was dispatched to reiterate that if the Government of Saskatchewan fails to remit the carbon tax, its residents will not receive the rebate.

Ironically, it was a viral **TikTok** video (**shared widely on X**) that best advertised the carbon tax, its application (and exemptions for food production), and the Canada Carbon Rebate. To regain some of the ground lost in the battle to keep the tax, the government will likely try to ensure that video is circulated widely over the coming months.

The Future of Energy Trade

Minister of Energy and Natural Resources Jonathan Wilkinson took off to Germany, where he signed

a memorandum of understanding to establish a first-of-its-kind bilateral program that will accelerate commercial-scale hydrogen trade between Canada and Germany.

The MOU is an essential next step to a legacy project the Canadian government has pursued to diversify trade and grow Canada's clean economy. It will secure early access for clean Canadian hydrogen producers in the German market by creating a Canada-Germany Bilateral Window to connect Canadian hydrogen exporters with German buyers to facilitate the completion of commercially binding contracts for the sale of clean Canadian hydrogen and its derivatives.

Minister Wilkinson has shared that his objectives include positioning Canada as a priority market where Germany can source clean hydrogen products and enabling Canadian hydrogen producers to gain a first-mover advantage in the future hydrogen and clean energy market.

New Regulations for Benzene Emissions

We close this month with activity from the Minister of Health and the Minister of Environment, which posted a **notice of intent** to introduce regulations on a risk management strategy to manage gasoline vapour emissions from gasoline stations across the country. The notice serves as a kick-off for consultations with representatives of the provinces and territories, industry, Indigenous peoples, non-government organizations, and the public regarding a scientific assessment and options for risk management. The consultations will begin in 2024.

CEMA will closely monitor the consultations. For Members interested in participating, we encourage you to submit relevant information or indicate your interest in being engaged in future discussions by emailing fuels-carburants@ec.gc.ca.

**road
chats** 

**Special Series:
Net Zero Net Possible**

Presented by:
 NATIONAL ENERGY
EQUIPMENT INC.

Get to know leading companies and influencers from Canada's energy and convenience sector in the monthly podcast Road Chats.

SEASON 4, EPISODE 2

IAN THOMSON

President of Advanced
Biofuels Canada

LISTEN NOW



WWW.CEMASSOCIATION.CA

NEWS UPDATES

The following section is a summary of the top media headlines and coverage of key policy and issues impacting the transportation fuel marketing space. Please note that all orange text in the following section is hyperlinked. If viewing electronically, you can click to read full articles directly from the publication source.

GLOBAL

[SHELL PLANS TO DIVEST 1,000 RETAIL SITES](#)

Shell Plc plans to divest 500 retail sites annually over the next two years, responding to a growing demand for electric vehicle chargers. The London-based major said it would focus on public chargers because customers need them more than home charging.

[SAUDI ARAMCO CEO SAYS NO PEAK IN OIL DEMAND FOR SOME TIME TO COME](#)

Global oil demand will not peak for some time so policymakers need to ensure sufficient investment in oil and gas to meet consumption and abandon the fantasy of phasing out the fossil fuels, Saudi Aramco CEO Amin Nasser said on March 18 at a conference in Houston.

[GREEN HYDROGEN WILL BECOME THE 21ST CENTURY VERSION OF OIL](#)

According to Forbes, when green hydrogen gets its legs, it will become the “new oil” — the energy source that drives the global economy. As such, countries are now preparing and forming international coalitions to position themselves for that future.

[HYDROGEN ADOPTION WILL COST EUROPE, U.S. MORE THAN \\$1 TRILLION](#)

Europe and the U.S. will have to spend in excess of \$1 trillion for building infrastructure to enable

widespread use of hydrogen fuel, an executive at Mitsubishi Heavy Industries said on March 18. A wholesale move to hydrogen will need significant new demand, which could only come with investments in infrastructure to reduce the cost.

HOW GERMANY IS DOMINATING THE HYDROGEN MARKET

With 3,827 kilometres of pipeline across the country, Germany is blazing a trail through Europe in terms of hydrogen infrastructure growth. Indeed, the country is set to become the biggest importer of hydrogen in Europe and the third biggest in the world, behind global leaders China and Japan.

UNITED STATES

U.S. EASES TAILPIPE RULES, SLOWS EV TRANSITION THROUGH 2030

The Biden administration has slashed its target for U.S. electric vehicle adoption from 67 per cent by 2032 to as little as 35 per cent after industry and autoworker backlash. The Environmental Protection Agency instead adopted a “technology neutral” regulatory scheme that allows automakers more freedom to meet emissions standards.

NEW MEXICO GOVERNOR SIGNS CLEAN TRANSPORTATION FUEL STANDARD BILL

New Mexico Gov. Michelle Lujan Grisham on March 5 signed legislation to establish a technology-neutral clean transportation fuel standard that aims to reduce the carbon intensity of transportation fuels by at least 30 per cent by 2040. New Mexico is the fourth U.S. state to enact a low-carbon fuel standard.

U.S. GRANTS \$750 MILLION FOR HYDROGEN PROJECTS ACROSS 24 STATES

The U.S. Department of Energy said on March 13 it is granting \$750 million to projects across 24 states that are building capacity to produce and use clean hydrogen. Hydrogen is a fuel that the administration of President Joe Biden sees as crucial to reducing the use of fossil fuels.

EXXON CEO SAYS HYDROGEN PROJECT AT RISK WITHOUT IRA TAX CREDITS

Exxon Mobil Corp. won't move forward with one of the world's largest, low-carbon hydrogen projects if the Biden administration withholds tax incentives for natural gas-fed facilities, Chief Executive Officer Darren Woods said during an interview.

INFINIUM PROJECT PATHFINDER PRODUCES SYNTHETIC EFUELS

Infinium is now successfully operating the world's first commercial-scale facility making drop-in-ready electrofuels (eFuels) in Corpus Christi, Texas. Project Pathfinder consists of a continuously operating plant producing synthetic, ultra-low-carbon eFuels that can be used in heavy transportation applications and chemical processes.

NEW CORN VARIETY TO BENEFIT RENEWABLE FUELS INDUSTRY

ZeaKal Inc. said it has developed a new variety of corn with higher levels of oil as the San Diego-based startup seeks to capitalize on a boom in demand for renewable energy. The new variety has the potential to increase corn oil production by 80 pounds per acre.

EQT CEO WARNS LACK OF NATURAL GAS STORAGE WILL TRIGGER DRAMATIC PRICE SWINGS

The chief of the largest U.S. producer of natural gas has warned that a lack of pipelines and storage facilities will trigger dramatic price swings in the years ahead. Gas demand has jumped 50 per cent since 2010, while pipeline and storage capacity have increased just 25 per cent and 10 per cent respectively.

BENTLEY ROWS BACK ON END OF INTERNAL COMBUSTION

Bentley was one of the first established automakers to commit to a fully electric future, telling the world in 2020 that it intended to build its last combustion engine in 2030. That now seems to be changing. Bentley's CEO, Adrian Hallmark, told journalists that the 2030 deadline should no longer be regarded as hard and fast.

CANADA

PARKLAND PUTS 157 CONVENIENCE STORE AND FUEL STATION LOCATIONS UP FOR SALE, INCLUDING ULTRAMAR AND PIONEER

Parkland Corp. is looking to sell 157 convenience store and fuel station locations across six provinces. The company says the assets up for sale include locations under the Chevron, Ultramar, Pioneer, and FasGas brands as well as the On the Run convenience store banner.

WESTERN REGION

\$34B TRANS MOUNTAIN EXPANSION PIPELINE BEGINS FILLING WITH OIL WITH FIRST SHIPMENTS BEFORE CANADA DAY

The Trans Mountain expansion project in Western Canada is finally nearing the finish line as sections of the pipeline begin filling with oil. The first export shipment will happen before Canada Day, although Alberta's premier expects it could become operational as soon as May.

NISGA'A NATION PREPARES TO PURCHASE NATURAL GAS PIPELINE PROJECT

The Nisga'a Nation in northwestern British Columbia is partnering with a Texas-based firm to buy a ready-to-construct pipeline project that would supply natural gas to a proposed floating LNG export terminal north of Prince Rupert. The seller is Calgary-based TC Energy Corp.

NORTHERN ALBERTA MÉTIS COMMUNITY LAUNCHES SEVEN NEW OIL SANDS PARTNERSHIPS TO BOOST ECONOMIC OPPORTUNITY

The predominantly Métis community of Conklin, 150 km southeast of Fort McMurray, has launched seven new business partnerships in a bid to lift its opportunities in one of Alberta's busiest oil sands regions. From drilling to heavy machinery and pipelines, the new ventures will bring an economic and social boost to the community of 300 residents.

PRAIRIE REGION

UNPLANNED SHUTDOWN OF IMPERIAL PIPELINE FOR UP TO THREE MONTHS AFFECTS DELIVERY OF FUEL TO WINNIPEG

The Manitoba government says it's taking measures to mitigate potential impact to the province's economy after Imperial Oil Ltd. announced it has temporarily shut down a pipeline that supplies gasoline, diesel, and jet fuel to Winnipeg and the surrounding area.

NORTH AMERICAN HELIUM ADDING TWO MORE PROCESSING FACILITIES IN SASKATCHEWAN

North American Helium Inc. on March 19 announced several updates supporting the continued growth of its business, including plans to add two additional helium purification facilities in Saskatchewan. That will bring the company's total to nine helium processing facilities. In 2020, they started with just one production facility.

ONTARIO/QUEBEC REGION

AKWESASNE RESIDENTS HAVE CONCERNS ABOUT PROPOSED HYDROGEN FACILITY IN N.Y. STATE

Residents of Akwesasne are concerned about plans to develop a hydrogen facility near the Kanien'kehá:ka (Mohawk) community. Air Products and Chemicals Inc., an industrial gas company, is proposing to construct the facility in Massena, N.Y., about 30 kilometres west of Akwesasne, which straddles the Quebec, Ontario, and New York state borders.

ATLANTIC REGION

EVERWIND FUELS SIGNS MOU WITH GAS SUPPLIER TO EXPLORE HYDROGEN BLENDING

EverWind Fuels is set to explore blending hydrogen produced from its Nova Scotian green hydrogen

and ammonia production project with natural gas to build demand, having signed a Memorandum of Understanding (MOU) with energy distribution firm Eastward Energy.

NEW BRUNSWICK'S NATURAL GAS OPPORTUNITY: SEPARATING FACT FROM FICTION

Recent news of a merger between Southwestern Energy, which holds shale gas exploration licences in New Brunswick, and energy giant Chesapeake have rekindled a long-standing debate about natural gas in the province.

P.E.I. FUEL PRICES SHOWING STABILITY AFTER YEARS OF VOLATILITY

After the wild swings of the previous few years, fuel prices in P.E.I. have been relatively stable over the last year. One of the signs of that stability is that the Island Regulatory and Appeals Commission, which reviews gasoline, heating oil, and diesel prices at least weekly, has not made any unscheduled changes so far this year.



**Thanks to our
Members for working
so hard to fuel Canada.
Canada's Energy Marketers:
Essential. Reliable. Ethical.**

NOW AVAILABLE:

PRECISION TANK & LINE TESTING



LEIGHTON O'BRIEN
a TitanCloud Company

Have confidence in the integrity of your fuel storage systems

Leighton O'Brien's precision tank and line test, now offered by NEE, stands as the world's fastest and most accurate method for leak detection. Harnessing the very latest in technology, our test excels in identifying leaks with best-in-class testing for probability of detection.



FEATURES & BENEFITS

TANK TEST

- US EPA certified as the most accurate underground tank test globally
- Uses multiple differential pressure sensors for automated mass readings
- Tests tank and line at the same time
- Can test all tank types at any fill level with any product
- Instant feedback to technicians, including live leak rate
- All readings are digitally stored and centrally analyzed by qualified engineers

LINE TEST

- Fastest and most accurate US EPA certified test.
- Volumetric test that can perform both pressure and vacuum testing
- All line conditions can be tested including dry, wet and partially wet lines
- Certified for all common pipe manufacturers
- Readings are digitally recorded, stored centrally and analysis completed by engineers

Our methods meet or exceed Precision Leak Test standards and are third party certified by National Working Group Leak Detection Evaluations for U.S. EPA and CAN/ULC requirements as recognized by Canadian regulatory authorities.

National Energy Equipment is recognized by TSSA as a precision leak test company.



ADDITIONAL SERVICES NEE OFFERS

- Weights & Measures Certification
- Tank level monitoring and leak detection inspections
- Annual Inspections
- Point of Sale installation and service
- Dispenser replacement, upgrades, and repairs
- 24 Hour emergency services
- EV charger installation and service

deal with confidence



Toll Free National Directory:
1.866.665.6500

www.nee.ca Email: info@nee.ca

VANCOUVER	NANAIMO	ECKVILLE	EDMONTON	CALGARY	SASKATOON	REGINA	WINNIPEG
778.588.7635	250.753.4188	403.746.3677	780.468.4454	403.735.1103	306.665.0223	306.721.1030	204.632.0043
THUNDER BAY	CAMBRIDGE	WYOMING	MISSISSAUGA	MONTREAL	MONCTON	DARTMOUTH	ST. JOHN'S
807.285.0392	519.622.7363	519.845.0058	905.670.8863	514.355.2366	506.861.1010	902.468.7342	709.747.0015



2024 CANADIAN ENERGY MARKETING CONFERENCE

PRESENTED BY:



APRIL 8-10, 2024

LE WESTIN MONTREAL | MONTREAL, QUEBEC

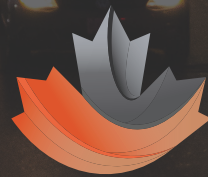
REGISTER [HERE](#)



CEMA

CANADIAN ENERGY MARKETERS ASSOCIATION

We want to share the successes of our Members.
If you want to feature your company's recent
achievements, updates, or simply want to be
featured, please reach out to Jennifer Stewart at
jstewart@cemassociation.ca



Jennifer Stewart, *President and CEO*
jstewart@cemassociation.ca | **Phone: 613.470.8555**

WWW.CEMASSOCIATION.CA